

# Credentialing Automation for the Staffing Industry

Through our partnership with Bullhorn, we're the first in the industry to launch a credentialing automation solution. With Bullhorn's built-in automation and Sterling's credential level results functionality, staffing organizations are now able to reuse previously ordered credentials and only order the remaining credentials required for each candidate's assignment. This reduces the time it takes to clear a candidate for start while lowering the costs associated with credentialing a candidate.

## How Credentialing Automation Works

### 1. Place Order

Initiate one or more multi-service orders directly in Bullhorn. Example: Criminal Searches, National Sex Offender Registry Search, Sanctions/Exclusions, Education and Employment Verification, Drug Testing, Clinical Services

### 2. View Credential Level Results

Credential level results are placed into Bullhorn's Credentials tab for viewing and includes statuses and expiration dates.

Order	Status	Expires
Criminal Searches	Active	1/1/27
Sanctions/Exclusions	Active	1/1/27
Drug Test	Active	4/4/25

### 3. Reuse and Reorder Expired Credentials

Bullhorn's built-in automation identifies credentials that can be used in the candidate's new assignment, as well as expired credentials that need to be reordered.



## Benefits



### Fully Integrated

Easily initiate orders and receive credential level results directly inside Bullhorn.



### Reduced Time-to-Clear

Data pre-population from Bullhorn to Sterling decreases errors and minimizes manual data entry, streamlining the client and candidate experience.



### More Scalable

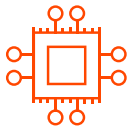
Become more scalable as an organization and service more clients with fewer resources.



**HR Tech Award Best Comprehensive Solution for Enterprises Four Years in a Row.**

## Sterling's Staffing Industry Solutions

For the staffing industry, we understand the importance of successful candidate experiences, faster turnaround time in hiring, and cost efficiencies that are at pace with ever-changing hiring needs.



### Credentialing Automation

Reuse previously ordered credentials and only order the remaining credentials required for each candidate's assignment, either via packages or individually with real-time statuses for all services.



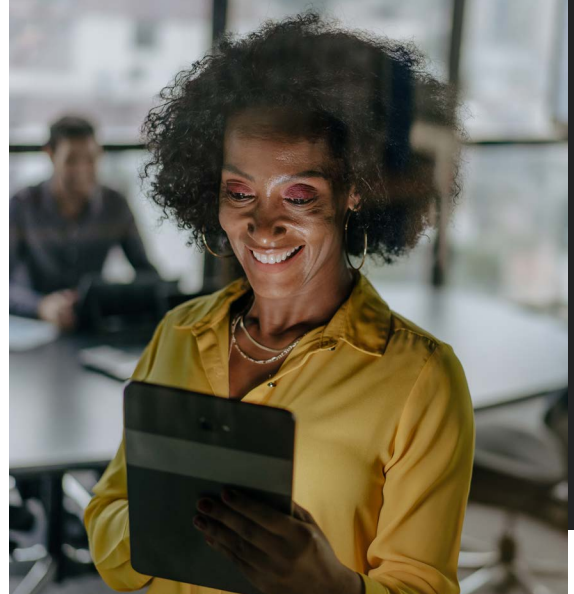
### Proactive Support in the Staffing Industry

Our dedicated client success team provides staffing industry expertise and stays in the know on the unique screening needs and industry trends that impact hiring. We offer support covering all time zones along with weekend support options and deliver data-driven quarterly business reviews offering best practice recommendations.



### Drug & Health Screening Innovation

With the industry's largest nationwide network of over 20,000 clinics, our end-to-end electronic drug and health screening process enables easy online ordering of all services, real-time status updates, and faster delivery of results. Our unique Clinical Concierge team works to keep candidates and employees on track, speeding completion and initiating essential follow-up on services.



## Sterling Stats

- 45+ YEARS** Leading the background screening industry
- 60%** of Fortune 100 chose Sterling
- 98%** Staffing Retention Rate

To learn more about Sterling's Staffing Practice Area, visit [sterlingcheck.com/industries/staffing/](https://sterlingcheck.com/industries/staffing/)

### ABOUT STERLING

Sterling (NASDAQ: STER) is a leading global provider of background and identity services, helping clients create people-first cultures built on a foundation of trust and safety. With operations around the world, Sterling's tech-enabled services help organizations across all industries establish great environments for their workers, partners, and customers.



[sterlingcheck.com](https://sterlingcheck.com)